



A "little" icicle in Steamboat Springs CO. Winter will soon be gone!

### A FREE Seminar?

Call me to see if your organization qualifies for a FREE seminar on:

#### Speaking <sup>4</sup> Success™

Tips and tricks of Powerful Presentations.

#### Networking <sup>4</sup> Success™

Getting more contacts to increase your business

#### Seeing <sup>4</sup> Success™

Body language in action. A fun interactive session!

Need a Keynote Address for your Company Sales Meeting? Call me

### A personal note:

People who know me, know I train people in Public Speaking and Presentation Skills. It's a skill that's easily learned and pays for itself many times over. You will prosper personally and in your business when you are asked to stand up in front of a group and speak with Passion and Authority. I would love to hear from you.

Sincerely

Mike Bayly

Photographs by Mike Bayly



# THE PRESENTER

E-MAIL NEWSLETTER

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## Training DOES Pay & a FREE gift

As we hunker down, tighten our belts, maybe even stop talking to people, believing that all will be well with the economy, what is it that you can do to make a difference?

Welcome to a new edition of **THE Presenter**, our way of keeping you informed on how to get your live message across to your audience so that they will remember and act on it.

### Why does Presentation Skills Training PAY?

If your business process includes presentations, you get probably just one chance to convince your audience of your message.

Did you know you can lose a contract:

With your **hands**?

With your **mannerisms**?

With the **words** you use?

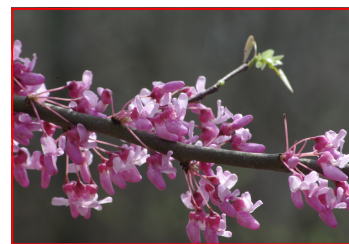
With a **poorly structured** presentation?

With your **nervousness**?

So what can you do? Training in Presentation Skills really does pay off. You WILL win more business. You WILL beat your competition. Just call me for a no-obligation discussion on how this could help you. Please don't put it off!

### A FREE gift!

Send me an email telling me why you or a colleague needs help with Presentations, using a humorous story, and I'll give you a FREE Presentation Assessment to the person with the funniest story. Entries must be with me by **Feb 20, 2009**. This Assessment will measure



### Spring IS coming!

your presentation effectiveness using a unique 29-point evaluation system designed by me. A \$199 value! Can't wait for Feb 20th? Call me to schedule an Assessment. Up to an hour anywhere within 50 miles of Kansas City.

As I enter my 9<sup>th</sup> year helping people to Present with Power, to have an advantage over their competitors, I'm reminded that giving is such a powerful way of connecting with people. I hope you win!

## How do I counter my nervousness Mike?

A question I hear so many times!

Do you remember when you first jumped in a car and tried to drive? Trying to coordinate everything was pretty difficult! Even scary. Well presenting can be very similar, UNLESS you understand everything that's happening and know how to control it.

Preparation is also key.

Do you drive a car now? Well you can present professionally—once you know all the skills. And yes, it is a skill, not a talent. So these are easily learned.

Can I totally overcome my nervousness? Maybe not, in fact some nervousness is good, but you can control it. That's the

key!

Want to know more? Visit my website. Click on Products and go to WebHints. Then call me.

Have a question on Presenting? Just email or call me.

I'm passionate about training people in these skills. Want to talk with someone who's benefited? Just call me for a referral.

You have received this email newsletter because you have either contacted me, I've met you at a networking event, or you have been a valuable customer. If you would like to be removed from further emails, please email me with "REMOVE" in the subject line. I will personally respond to confirm.